

October 16, 2026

Dear Valued Business Partner,

The cost of diesel fuel has increased sharply in recent months. Continued tightness in the diesel market, including constrained distillate supply and low inventories, is increasing freight transportation costs.

To help offset these higher fuel-related transportation costs while continuing to provide dependable delivery service, Gibraltar Building Products will implement a \$150 fuel surcharge per order effective October 26, 2026. We will also adjust freight minimums to reflect these changing transportation conditions.

The fuel surcharge will apply to all applicable orders shipped on and after October 26, 2026, and will appear as a separate line item on your invoice. Please contact your local Sales Representative or Customer Care Representative for the updated freight minimums applicable in your area.

Gibraltar Building Products will continue to monitor fuel and transportation-market conditions and evaluate the surcharge and freight minimums as conditions evolve.

We appreciate your business and remain committed to providing the quality products and service you expect from Gibraltar Building Products.

Thank you for your continued partnership and trust.

Regards,

A handwritten signature in black ink, consisting of a stylized 'R' followed by a long, horizontal, slightly wavy line.

Kirk Stinson
SVP Commercial
Gibraltar Building Products

AN INDUSTRY-LEADING PORTFOLIO OF BRANDS



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