

MEMO

TO: All KARNAK Customers
FROM: Chris Salazar - Chief Operating Officer
DATE: January 28, 2026
RE: KARNAK Price Increase Announcement – Effective March 2, 2026

Dear Valued Customer,

Due to recent import tariffs, the cost of both imported and domestic raw materials has increased, impacting product availability and pricing. While we have worked hard to control costs, some materials—such as aluminum paste—are only produced overseas and are subject to significant tariffs. In addition, other raw materials and components have also risen in cost.

As a result, we need to implement the following price increases on critically impacted products effective **March 2, 2026**, for all orders placed on or after that date:

Product Line – Price Increase

- Aluminum Products (27, 28, 97, 169, 298 – all sizes): **7.0%**
- Cotton Fabric (34, 55) – all sizes: **10.0%**
- 3036 Poly-Mat and 5540 Resat-Mat – all sizes: **15.0%**
- Asphalt Emulsion (100, 220, 920) – all sizes: **3.0%**

Orders placed **before March 2, 2026**, and released immediately will receive current pricing. Orders placed before this date but held for later release will be subject to the new prices. All shipments are subject to material availability and production capacity.

We remain committed to minimizing cost increases while maintaining consistent quality, performance, and service. Updated price lists will be provided by KARNAK Sales Representatives as they become available.

For pricing assistance, please contact Customer Service at **800-526-4236** or email custserv@karnakcorp.com.

Thank you for your continued support.

Sincerely,



Chris