



March 12, 2026

Dear Valued Customer,

Recent developments related to the conflict in the Middle East have created significant volatility across global supply chains. These conditions are driving rapid increases in raw material and freight costs, resulting in substantial input cost escalation in North America and worldwide. In addition, resin suppliers have announced notable price increases beginning in March 2026.

To address these rising costs, IPG will implement an **8% price increase on all ECP products** for shipments beginning **April 13, 2026**.

We will continue to monitor market conditions closely and remain committed to ensuring reliable supply, consistent product quality, and the high level of service you expect from us. If you have any questions, please contact your Territory Business Manager.

Sincerely,

A handwritten signature in blue ink that reads "Josh Wofford". The signature is fluid and cursive, with the first letters of each word being capitalized and prominent.

Josh Wofford
VP Product Management and Customer Experience
ECP Division - IPG