



December 3, 2021

Dear Valued Partners:

2021 continues to be one of the most unusual and trying years in the building industry. As the year has progressed we continue to experience large demand, product shortages, supply chain constraints and global freight congestion. As of now, we do not see any relief in the near future with the majority of 2022 being a challenge.

In keeping true to who we are and making every effort to continue to be transparent and out front in our communication, National Nail will not raise prices on invoice without proper notification. As a premium and valued supplier we will continue to provide you written advance notices of price increases.

As such, effective January 3, 2022, we will be adjusting the pricing on a select group of our hand drive construction nails and screws, collated framing nails and roofing related fasteners in the range of 5%-35%. To best support our valued customers during the next 30 days, we may be limiting purchases on certain products. This implementation is designed to protect our customers and your customers from an influx of orders.

Your National Nail representative will be contacting you soon with further details specific to this price increase and how we may be of assistance to you with this process.

In the meantime, if you have any questions, feel free to reach me or your representative.

A handwritten signature in black ink, appearing to read 'Jon Heun', with a stylized flourish at the end.

Jon Heun
Vice-President Distribution Sales