



Date: October 11, 2021

Dear Valued Customer,

This year continues to be a challenge for everyone. The demand for all building materials, including aluminum, continues to be very strong and supplies are very tight. Coupled with this are unprecedented price increases, which we have delayed as long as we can but can no longer. We have offset these costs as much as possible, but must pass the increase on to the market.

Thus, effective November 11, 2021, we will be implementing the following increases on all Kaycan Aluminum and galvanized steel products:

- Aluminum Siding, Soffit and Accessories 8%
- Trim coil, Gutter coil 8%
- Aluminum Rain Carrying systems 8%
- Steel/Galvanized flashing & trims 15%
- Aluminum shutters 8%
- Stainless steel & Galvanized nails 15%

Orders received on or after November 10, 2021 will be subject to the new pricing. Due to the significant demand for aluminum and steel products, we will be limiting all orders to previous years' historical amounts. Orders received through November 10, 2021 with firm specifications and shipped through November 17, 2021 will be fulfilled at the current pricing. Any orders not shipped prior to November 17 regardless of when ordered will be subject to the November 11 price increase. We reserve the right to limit the order quantities in order to accommodate the requirements of all our customers.

We understand the challenges that rising costs and price uncertainty present for

your business. We remain committed to providing you the best service and quality products available and thank you for your understanding and continued support.

Sincerely,

David Foushee
Vice President - Sales