



Cambridge Pavers, Inc. Price Increase - Effective January 3, 2022

Dear Valued Partner,

We are writing this email to announce there will be a price increase effective **Monday, January 3, 2022, on all orders not invoiced before that date:**

- \$0.15 per square ft. increase on all pavingstones
- 5% - 7% increase on all wallstones & ancillary products
- All outdoor living kits, components & other 3rd party products (pallets, sands, sealers, cleaners, etc.) will have price increases but the percentages will vary
- Trucking rates will increase for 2022

The building material industry continues to see unprecedented demand because of COVID-19. Every aspect of the supply chain has been impacted tremendously as well as labor shortages that effect all industries. Cambridge, like you, has continued to receive price increase notices from our various vendors (cement, raw material, pigment, lumber, trucking & package suppliers) on almost a monthly basis since March.

Two examples to share with you:

1. Packaging (steel strapping, top sheet, mesh, pallets, foam & cardboard) **up 83%**
2. Pigment cost **up 36%**

For the 2022 season, we will increase prices when necessary to assure we can continue to produce & package our products 24/7.

Thank you for your understanding and your continued business and support. All of us at Cambridge will continue to do our best to provide you with the highest quality products and services at competitive prices.

Best Regards,

Christopher S. Gamarekian
Vice President
[Cambridge Pavingstones & Wall Systems](#)